

# Clean, smarter logistics.



# FERCAM

Austria



# Mission.

## “ Logistics & Transport: In one word... FERCAM

**We offer a variety of logistic services including all of the extras that allow our customers to keep concentrating on their main business.**

**By providing a fast, efficient service basing itself on the highest technological standards available, we decisively contribute to our partner's success.**

**We encourage our staff by enhancing their professional skills. Our utmost concern lies in a guarantee of protection and growth of social well-being.**

**By paying particular attention to a gentle and responsible handling of the resources, we actively contribute to an ecologically sound environment.”**

Managing Director  
Hannes Baumgartner

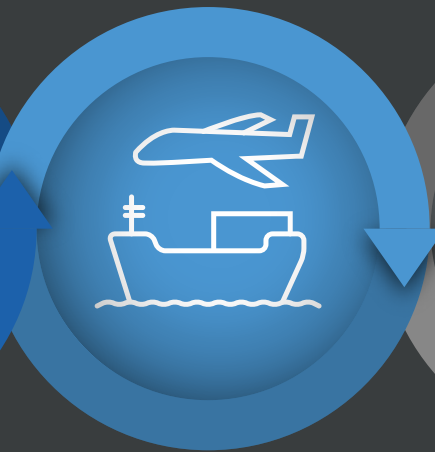


# FERCAM

We are a multi-specialised interlocutor and guarantee the highest possible safety for your goods, quality and continuity of our service



**FERCAM**  
Transport



**FERCAM**  
Air & Ocean



**FERCAM**  
Customs



**FERCAM**  
Logistics



**FERCAM**  
Distribution



**GONDRAND**  
BY FERCAM



# Our numbers.



## Employees

Salaried Employees

**2.150**

Warehouse Workforce

**3.800**

Total **5.950**



## Branches **96**

of which

Italy	60
EU	27
Non-EU	9



## Vehicle fleet

loading units

**3.350**



## Storage

area

**1.200.000 m<sup>2</sup>**



## Turnover

2019\*

**840 mio €**

\* Consolidated turnover  
FERCAM

# Our Employees.

## Information Technology Experts

„State-of-the-art IT systems and software. Fast, intelligent solutions. Our young, close-knit team can provide all this and more.”

## Driver

„It’s always been my dream to become a truck driver. Living life on the road and the responsibility of shipping the goods are what make this job unique.“

## Office worker

„This job never gets boring. You have to stay totally focused on your task. We’re asked to help out, provide support and make a real contribution to the company. It’s the perfect place to broaden my personal and professional horizons.”

## Salesperson

„What’s my day like? Pure adrenalin! The direct contact with the customer, the thrill of negotiating and the satisfaction of closing a deal have no comparison. This job is made for me.“

## Customer Service

„Providing support to our customers means being able to listen and realising that sometimes you can be wrong. Every customer is different and needs personalised support. Whenever a FERCAM customer is happy, then so am I. That’s the great thing about my job.“

# Quality and Service

FERCAM Austria offers high quality and reliable service through:

- ✓ Constant control of vehicle fleet, that comprises of over 2000 partners and 15.000 carriers
- ✓ Meticulous choice of partners and annual audits
- ✓ Qualified and multilingual employees at our client's disposal
- ✓ Best credit ratings obtained by Coface, Creditreform, etc.
- ✓ The ISO 9001 Certificate and ISO 45001

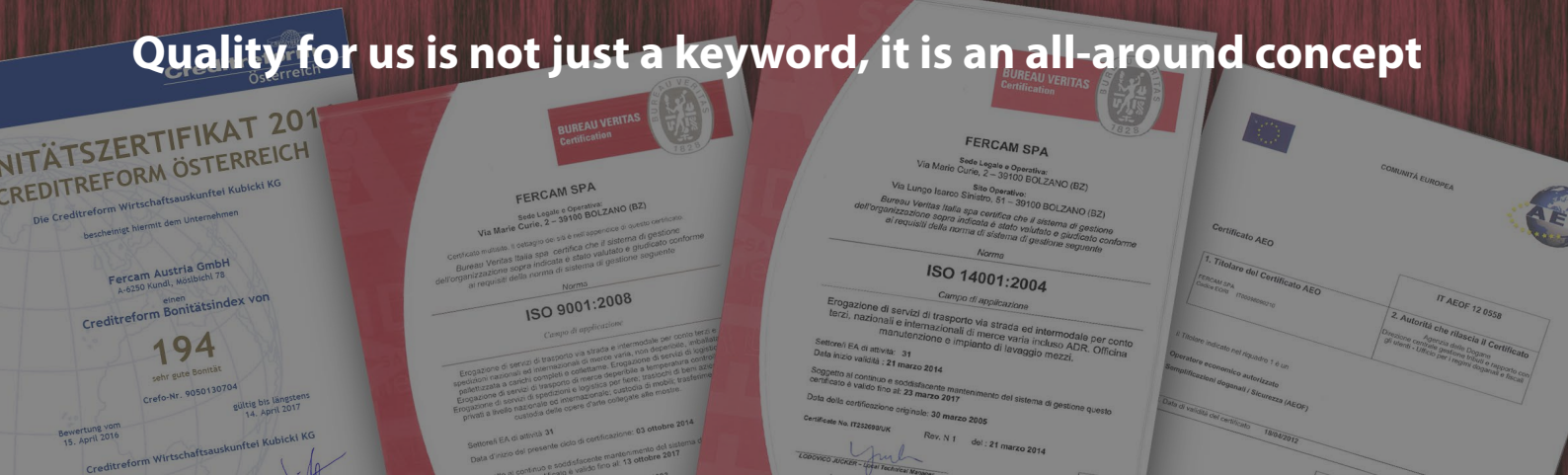


2018  
Fercam Austria is awarded with  
the Hermes Business prize



2016  
Fercam Austria is awarded with  
the ALC prize

Quality for us is not just a keyword, it is an all-around concept



# Quality and Environment

**FERCAM has always considered the protection of the environment as part of its DNA and puts this into practice through:**

- ☑ Certified environmental management programme (ISO 14001)
- ☑ Permanently upgrading company's fleet, with LNG and Euro 6 vehicles
- ☑ Use of alternative fuels and their active management
- ☑ Reduction of the CO2 consumption thanks to intermodal transports by up to 70% in comparison to road transports.
- ☑ Environmental Report for sustainable development, safeguard of the environment and the best use of the available energy resources

**By tradition quality and environmentally conscious**





# Direct End-to-End Management.

FERCAM is a 360 degree logistics company: we think end-to-end should mean handling the flow of goods with our own assets to guarantee the highest security for your goods, providing unbeatable quality and non-stop service.

## Own fleet

- 3,350 loading units
- LNG and Euro 6 vehicles

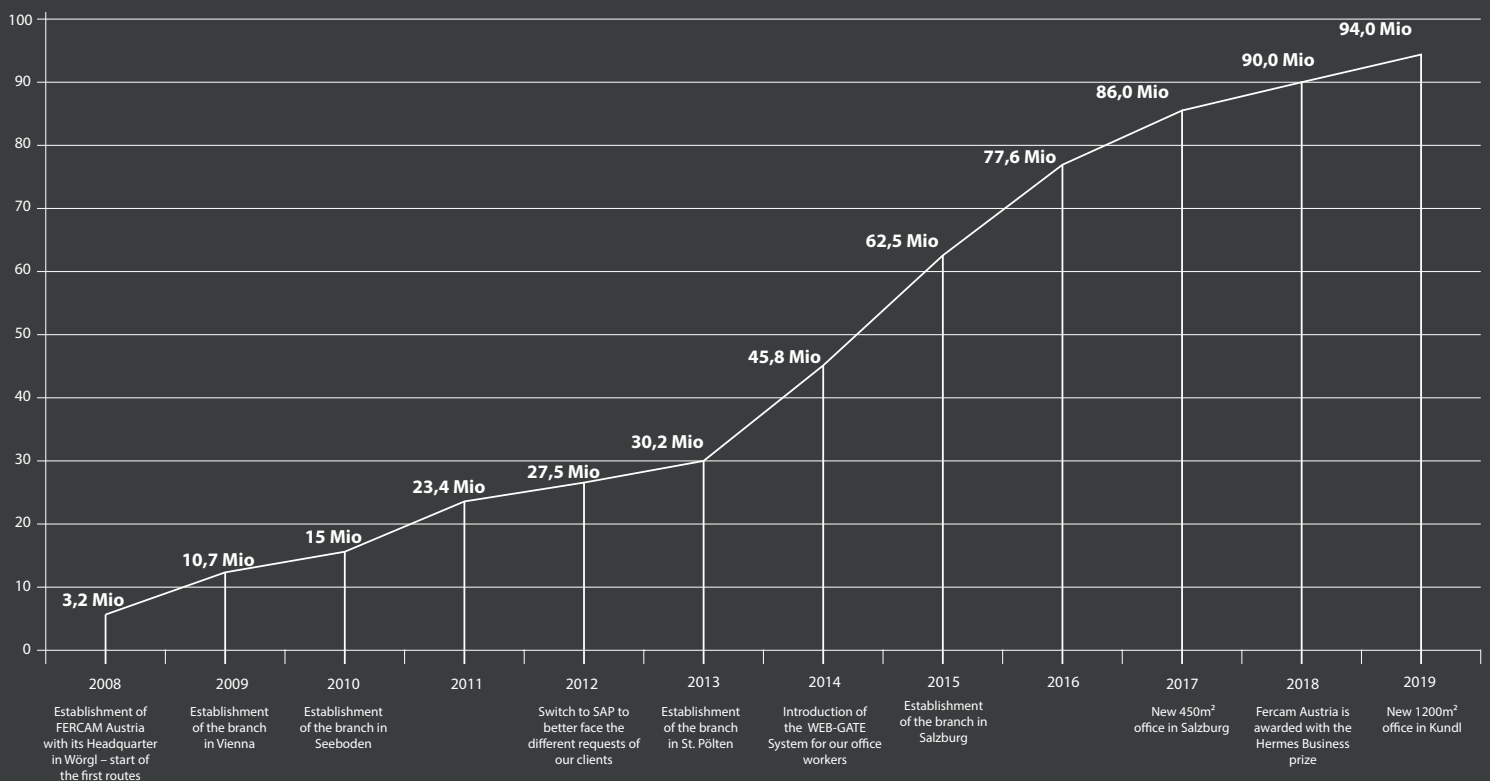
## Internal Customer Service

FERCAM employees are at your disposal to respond to all your questions in real time and support you to solve any potential problem.





# Development FERCAM Austria

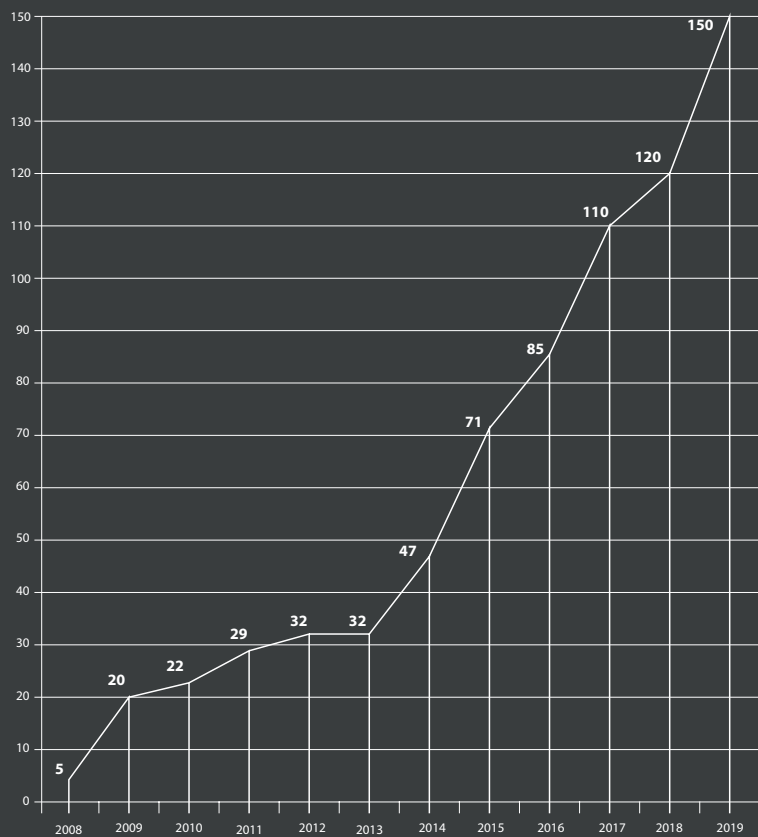




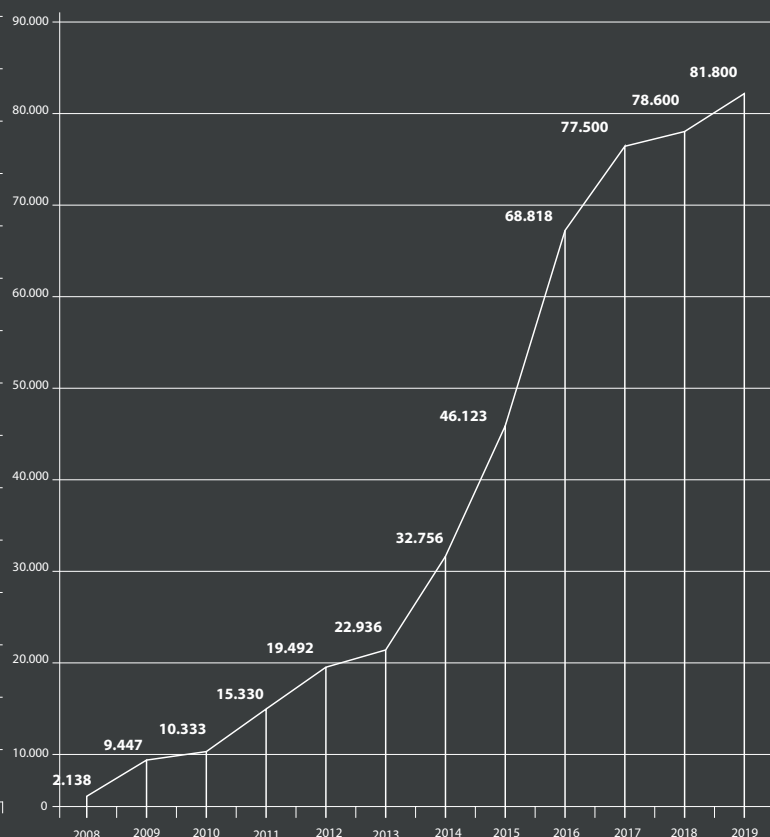
# Development

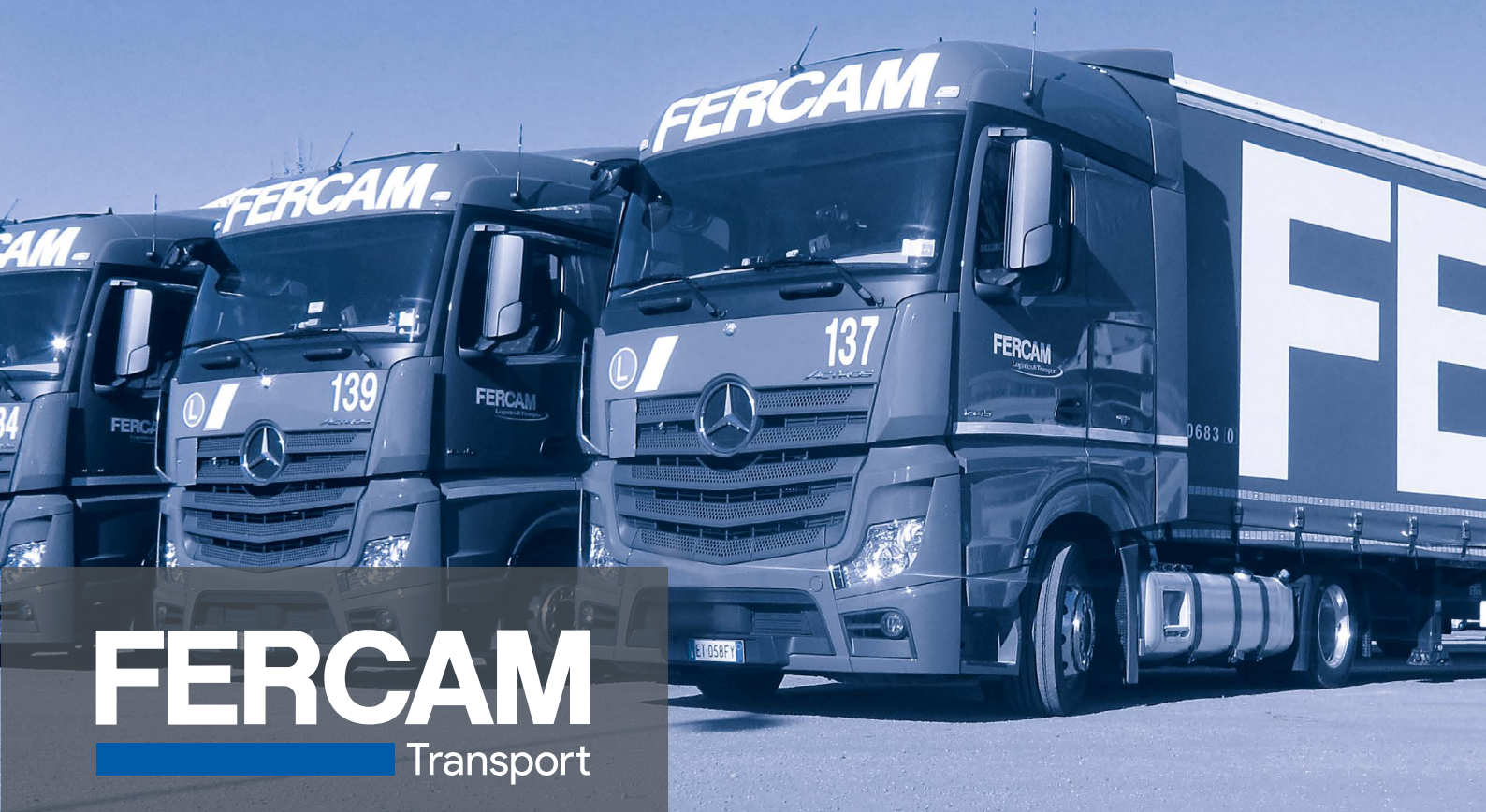
...through constant innovation

## Employees



## Number of loads





# FERCAM

Transport

## Punctuality and efficiency while respecting the environment

### International Transport

Thanks to a wide network of branches, FERCAM covers the entire European territory. Our international transports offer a customised service of on-road transports. Quality, reliability, and on-time deliveries are guaranteed. Thanks to our extensive fleet of vehicles, both company owned and qualified partners distributed all over Europe, FERCAM is able to offer load capacity and availability of vehicles all year round.

### Solution for every need

FERCAM offers efficient solutions for specific industry sectors, such as the automotive. In collaboration with the Logistics division, we also offer transport re-engineering to optimize the entire supply chain of our customers. The safety of transported goods is guaranteed, thanks to a wide range of insurance products offered by FERCAM: All Risk, CMR.





# Routes Management

## Kundl

Great Britain ↔ Italy  
 France ↔ Italy  
 Great Britain ↔ France  
 Switzerland → Europe  
 BeNeLux, France → Scandinavians



## Seeboden

Germany ↔ Hungary  
 Great Britain ↔ BeNeLux  
 Spain ↔ Europe  
 BeNeLux ↔ France  
 Transports with kipper and walkingfloors all over Europe



## St. Pölten

Germany ↔ Poland  
 Europe ↔ Balkans  
 Europe ↔ GUS  
 Project Cargo



## Vienna

Germany ↔ Great Britain, Ireland, Germany, Austria ↔ Italy  
 Germany, Italy ↔ Scandinavians  
 Germany ↔ France, Spain  
 Germany ↔ BeNeLux  
 BeNeLux ↔ Italy  
 Italy ↔ Czech Republic  
 Slovakia, Central Europe, Asia.



## Salzburg

South Germany and Austria ↔ France, Spain, Italy, Portugal, BeNeLux and Germany  
 Germany and Austria ↔ Czech Republic, Slovakia  
 Relation Western Europe ↔ Middle East, Turkey  
 Refrigerated Transport Western Europe







# Our Services

Management of big volumes, also at short notice

Ample load capacity

Professional management of projects

365 days a year at your disposal

Competent and client-oriented collaborators

Language skills





# FERCAM

Logistics

## Advanced management of the warehouse logistics

### Logistics Consulting

We act as your partner to optimize supply chain processes in-house and in outsourcing

### Warehousing

Advanced IT solutions for in-bound and stock management

### Value Added Services

Quality control, sampling, repacking, set-up, customisations, reverse logistics

### Home Delivery / Technical Courier

Complete solutions for the sale of products requiring an extra service, from assembly to placement

### Documents management

Specialized logistics centers for the management of archives in outsourcing with advanced IT systems





# FERCAM

Distribution

## On the entire Italian territory and all over Europe

With advanced technologies:

- Tracking & Tracing for the traceability of the goods
- RODD optical and digital detection of damages
- Aktiv Reporting, for information about eventual freight inconveniences
- POD, online and real time proof of delivery of the goods in all Europe

### Eurospeed

Fixed transit times for distribution throughout Europe

### 24 hours

Delivery within 24 hours anywhere in Italy (Islands excluded)

### Euroflex

Precise delivery times



@ HOME DELIVERY SOLUTIONS

### Eurofix

Defined delivery times and more convenient rates

### Distribution Internationale PARCEL



# FERCAM

Transport

## Road

Fleet of more than 2,800 company-owned loading units, with environmentally-friendly (Euro 6) vehicles

## Intermodal

Higher capacity than road transport, reliability and punctuality

## Domestics

Full or partial loads with direct delivery throughout Italy.

## Ro-Ro connections

To and from Morocco, Tunisia/Libya and Turkey with special equipment

## Temperature controlled shipment

Refrigerated trailers with temperature setting facilities (+30°C to -30°C)

## Logistic of ceramic tiles

Daily departures to and from north Europe with Company Train

## Project Cargo

Oversized and overweight loads, mobile cranes, truck-mounted cranes and aerial work platforms hire





# FERCAM

Air & Ocean

## Ocean FCL

Groupage service to the major ports in the world

## Air 72h

The most convenient service for direct shipments to all major destinations worldwide

## Ocean LCL

Wide range of containers for integrated transport, with routing options

## Project Cargo

Efficient solutions for the transport of overweight or oversized loads

## Air 24/48h

For urgent shipments, from airport to airport, without limits of size and weight



## Moves, Art and Fairs

Gondrand was founded in 1866 in Milan and since then has been leading the way in removals.

Great experience in highly specialized transports for removals, fairs and fine art, both for companies and individuals.

As part of the FERCAM group, it can leverage a strong European network, advanced equipment and premises and a broad range of value added services.

Gondrand is a member of high quality associations such as:

- AITI Association of Italian Moving Companies
- IATA International Air Transport Association
- IELA International Exhibition Logistics Association

### Moves

Safe removals anywhere in Italy and the world. Gondrand has always been leading company in the removals industry. It is member of AITI, Association of Italian Moving Companies

### Art

Complete service for fragile objects and set-up of exhibitions in Italy and all over the world

### Fairs

All-round logistic services and assistance for trade fairs, from planning of transport through to stand set-up. It is member of IELA, International Exhibition Logistics Association







## Accounting / Invoicing

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